POSITION DETAILS

ADVT. NO.: CORP/JIT/01/2024

APPLY

Post	Project Associate / Jr. Field Application Engineer
No. of Posts	45
Location	Hyderabad, Pune, Thiruvananthapuram, Anywhere in India
Age	30 years
Educational Qualification	1. BE/B-Tech. or equivalent degree with 60% or equivalent CGPA OR 2. Post Graduate degree in Science/ Computer Application or in relevant domain(s) with 60% or equivalent CGPA OR 3. ME/M.Tech or equivalent degree OR 4. Ph.D. in relevant discipline Desired Additional Qualification for Field Application domain: MBA (Marketing) with experience in wide scale deployments of solutions, system integration, customization, liaising with public/private entities, businessdevelopment & promotion, sales & support, collaborative application-oriented R&D etc.
Post Qualification relevant Experience	Nil
Skill Sets	The candidates should possess relevant skill set in any of the following domain areas: Software Development Full stack development Front / Back end development SoC Analyst Technical Helpdesk Network Admin Server / Storage System Administrator Technical Content Writer Cyber Security Ethical Hacking Big Data Analytics AI, ML Programming skills Field Application, Customer support skills Analog and digital circuits design and implementation Embedded C PCB Testing, Electronic Module /System Testing Product outreach and Marketing

Job Profile	**Project Associate:** • Design, develop, evaluate, and maintain applications, electronic systems and components applying the principles of engineering andtechnology. • Configure, monitor, manage, troubleshoot, administration of systems, applications, databases, servers • Understand client requirements & specifi cations and development of applications; define, design, optimize and ship new features for betterperformance delivery. • Developing effective maintenance, testing, and quality control procedures. • work in a collaborative, innovative, flexible, and team-oriented environment • Continuously discover, evaluate, and implement new technologies to maximize development effi ciency • Work on bug fixing and improving application performance • Technical writing, collaborating to create innovative content ideas • ability to use data driver insights to generate superlative material **Jr. Field Application Engineer:** • Generating meaningful leads for garnering business projects • Comprehending user requirements and recommend the right products/services • Devise strategies for appropriate product positioning • Understand the market trends and translate them into game changer strategies for C-DAC • Proposal writing and negotiating contracts with prospective clients • Responsible for ensuring completion of entire sales cycle successfully including realization of payment • Prioritizing product features and capabilities based on requirements • Assess the solution specifi cations in light of changing customer requirement • Recommends solution changes that optimize value for both the customer and the organisation • Provides coaching and professional development to team members in order to enhance the product knowledge and technical acumen • Develop functional strategies that reach business goals • Performing analysis of competitors and identifying opportunities • Facilitating promotional events to engage with prospective stakeholders • Creates product requirements for the R&D and support teams to bring new products to market or to enhance existing features • Develop content outreach ideas • Create enticing product naming and product descriptions thereby facilitating branding • Tracks product performance and Developing social media strategies and campaigns • Design, build, and maintains our social media presence • Measure and report performance of all digital outreach campaigns and assesses against goals • Develop content outreach ideas • Create content for brochures, technology dossiers and all type of display/promo content • Create enticing product naming and product descriptions thereby facilitating branding • Prepare press release and talking points • promote our products/services. • Research industry-related topics to stay up-to-date with trends • Diversify content so it can be reformatted across platforms and audiences • Moderate the brand's presence on forums
Salary	Initial CTC ranges from Rs. 3.6 LPA – Rs. 5.04 LPA

Duration	

BACK APPLY

BACK APPLY